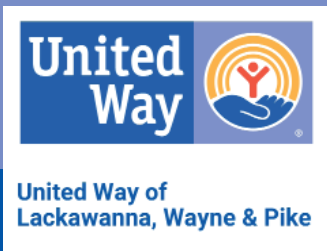


2023/2024

# ANNUAL REPORT



United Way of  
Lackawanna, Wayne & Pike

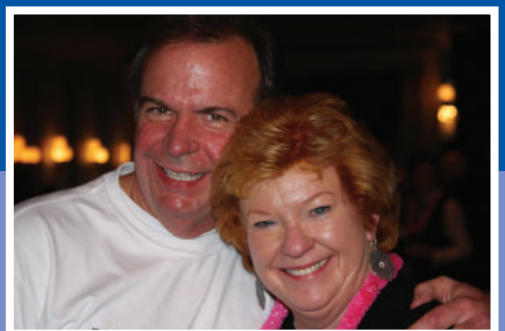


*Dear Friends,*

At the end of this calendar year I will begin a new chapter of my life. As I reflect on the past 38 years with the United Way of Lackawanna, Wayne & Pike Counties, the last 23 as President & CEO, I am filled with immense gratitude for the opportunity I have been given to dedicate the majority of my life to something I truly love. It has been an incredible journey, and I am deeply appreciative of the wonderful people I have had the privilege to meet along the way; the thousands of volunteers and particularly the dedicated Board members who have tirelessly supported me, and more importantly our mission.



Looking back I am proud to have played some small part in how far our United Way has come over these almost four decades. Thanks to the support of countless volunteers, our Board of Directors, and a staff that is indisputably second to none, we have not only served tens of thousands of individuals, families and older adults, but have gained a national reputation as a leader and innovator in the United Way movement. We have also grown from serving Lackawanna County to today serving the entire





northeast corner of the Commonwealth; some 1700 square miles and over 350,000 residents.

But perhaps what I cherish most are the relationships forged with my fellow employees who have become like family to me. Any successes we have achieved can be attributed to their dedication to our region.



Walking out the door for the last time will undoubtedly be difficult, but I leave with a profound sense of pride in our collective accomplishments and how far we have come in making a meaningful difference in the lives of the people of our region.

Thank you all for your unwavering support and for being a part of this amazing journey!

With Heartfelt Appreciation,

A handwritten signature in cursive that reads "Gary Drapek".

Gary Drapek  
President & CEO





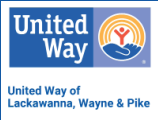
# EXECUTIVE COMMITTEE

- George Lynett, Jr. .... Chair of the Board  
*CW Thomas*
- Deb Kolsovsky ..... Senior Vice Chair  
*PNC Bank*
- Michael Cordaro ..... Vice Chair, Resource Development  
*Alliance Wealth Advisors, LLC*
- Dr. Pat Dunleavy ..... Vice Chair, Community Impact  
*Community Volunteer*
- Tom Donohue ..... Vice Chair, Community Impact Marketing  
*Lamar Advertising*
- James Mirabelli ..... Treasurer  
*School Business Consultants, LLC*
- Dr. Erin Keating ..... Secretary  
*Scranton School District*
- Heather and Warren Acker ..... Campaign Co-Chairs  
*Community Volunteers*
- Judith Graziano ..... Honorary Lifetime Member  
*Community Volunteer*



# MEMBERS-AT-LARGE

- |                                                               |                                                            |
|---------------------------------------------------------------|------------------------------------------------------------|
| Anthony Bantell ..... <i>Community Volunteer</i>              | Peter Maier ..... <i>Gentex Corp.</i>                      |
| The Hon. Michael Barrasse ..... <i>Lack. Cty. Judge</i>       | Timothy Maloney, Esq ..... <i>Maloney Law P.C.</i>         |
| Amy Burke ..... <i>The Dime Bank</i>                          | Sara McDonald ..... <i>Lackawanna Area Agency on Aging</i> |
| Curt Camoni ..... <i>NEPA Visitors Bureau</i>                 | Kimberly McHale ..... <i>Barbetti McHale</i>               |
| Andrew Cutillo, Esq ..... <i>City of Scranton</i>             | Margaret McNulty ..... <i>Community Volunteer</i>          |
| Alex Fried ..... <i>The P&amp;G Paper Products, Co.</i>       | Thomas Murray ..... <i>Amazon</i>                          |
| Jill George ..... <i>The Dime Bank</i>                        | Jack Price, Esq ..... <i>Oliver, Price &amp; Rhodes</i>    |
| Steve Guccini ..... <i>Community Volunteer</i>                | Drew Simpson ..... <i>Carpenter's Union Local #445</i>     |
| Mike Hanley ..... <i>Community Volunteer</i>                  | Stephanie Vergnetti ..... <i>Johnson College</i>           |
| John Holland, Esq ..... <i>PSEA</i>                           | Dr. Marwan Wafa ..... <i>Penn State Scranton</i>           |
| Jillian Jones ..... <i>Mike Munchak Scholarship Committee</i> | Randy Williams ..... <i>Hospice Sacred Heart</i>           |
| Jason Kavulich ..... <i>PA Secretary of Aging</i>             | Jeff Witts ..... <i>NBT Bank</i>                           |
| Matthew Knowles ..... <i>Knowles Insurance</i>                |                                                            |



# PROFESSIONAL STAFF



**Gary Drapek**  
President & CEO  
37 years of service



**Jack R. Evans**  
Sr. Vice President & CFO  
43 years of service



**Matthew J. Ceruti**  
VP of Resource Dev./Campaign  
11 years of service



**Peg Kopko, MSW**  
VP of Community Impact  
37 years of service



**Barry Snyder**  
VP of Community Outreach  
4 years of service



**Dr. Angela Bassani, CPA**  
VITA Program Coordinator  
11 years of service



**Mike Castellano**  
Special Projects Manager  
2 years of service



**Bill Cockerill**  
AFL/CIO Comm. Services Liason  
37 years of service



**William Craven, MPA**  
Mgr. of Comm. Relations  
5 years of service



**Alvaro Garcia**  
RSVP Director  
3 years of service



**Eileen Hudson**  
Pike County Coordinator  
3 years of service



**Frank Kincel**  
Campaign Manager/IT  
11 years of service



**Maripat Kovalkoski**  
Operational Systems Manger  
20 years of service



**Elena Kozloski**  
Office Services Manager  
18 years of service



**Stephanie Miller**  
Senior Programs Manager  
4 years of service



**Paul Stefani**  
Dir. of Educational Services  
2 years of service



**Sue Youtz**  
Campaign Manager  
11 years of service



## Mission:

To improve the quality of life for the people of Lackawanna, Wayne and Pike Counties and surrounding communities by serving as a catalyst for community problem solving and by conducting an efficient, encompassing volunteer fundraising effort to positively impact the community's most compelling social problems.





Girls' STEM Teams awaiting the next event



Girls' STEM Competition Team



Girls' STEM Competition Team

## Education Programming

- United Way of Lackawanna, Wayne & Pike
  - Dolly Parton's Imagination Library
  - Success by 6
  - Transforming Children's Futures
    - Transforming Readers
    - Math Achievement
  - Pen Pals Program

### Lackawanna County:

- The Arc of Northeastern Pennsylvania
  - Advocacy Services
- Black Scranton Project
  - Black Health Matters
- Boys and Girls Club of Northeastern PA
  - Out-of-School Impact Program
- Day Nursery Association
  - Child Care Financial Aid
  - Summer Camp
- Greater Scranton YMCA
  - Early Learning Center
  - Summer Learning Loss Prevention
- Jewish Community Center of Scranton, PA
  - Day Camp & Family Park Financial Aid
  - Youth Program
- United Cerebral Palsy of NEPA
  - Early Intervention
- United Neighborhood Centers of NEPA
  - Illumination Youth Arts Program
  - Leaders in Training
- Women's Resource Center
  - Health Relationships Education

### Wayne County:

- The Cooperage
  - Bright Kids Program
- Girls on the Run - Lehigh Valley and Pocono
  - Wayne County Program Expansion
- Honesdale Communities that Care
  - Scholarship Program
- Lacawac Sanctuary
  - Youth Environmental Stewardship Institute
- Wayne County Public Library
  - Wellness in Winter

"The United Way Summer Program was certainly a gift to our family last summer. My son benefitted in so many ways, including educationally and socially. ...We couldn't be more pleased with the outcome of the wonderful program."

- Carson's Mom

referring to the ARC of NEPA's Summer Program





Friendly Caller Program was established and saw over 50 friendly calls to older adults seeking a familiar voice once a week.

Worked directly with Meals on Wheels of NEPA by providing volunteers to distribute Thanksgiving and Christmas meals to over 250 older adults in Lackawanna County.

Collaborated in the creation of an app that's to be used by our older adult isolation navigators to help better connect them to resources during their screening calls.



Thank You Letter to RSVP Members from PA Secretary of Aging, Jason Kavulich

## United Way of Lackawanna, Wayne & Pike



### Health Programming

- United Way of Lackawanna, Wayne & Pike
  - PA MEDI
  - RSVP
  - Older Adult Collaborative
  - Friendly Caller
  - Navigators

#### Lackawanna County:

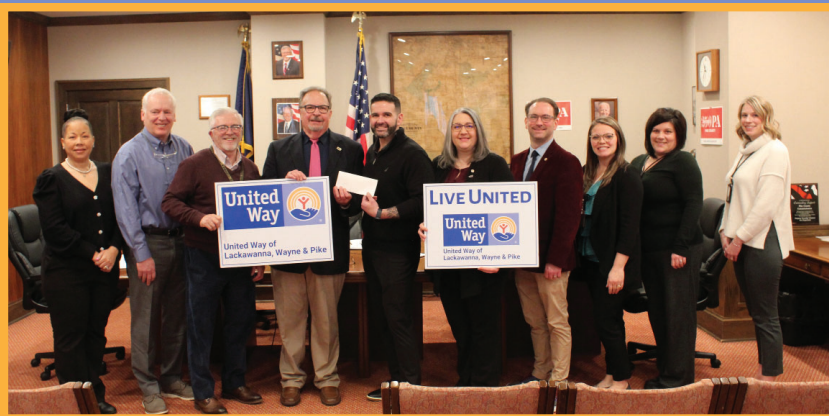
- The Arc of Northeastern Pennsylvania
  - Adult Day Care
- Boys and Girls Club of Northeastern PA
  - Fitness and Skills Development Program
- Greenhouse Project
  - Community Gardens
- Jewish Community Center of Scranton, PA
  - Senior Adults
- Jewish Family Services
  - Guardianship of Person Service
  - Mental Health/Counseling Services
- Lackawanna Blind Association
  - Life Enrichment Program
  - Prevention of Blindness
- Meals on Wheels of Northeastern PA
  - Community Health Outreach Meal Program
  - Fast Track Home Delivered Meals

- NeighborWorks of NEPA
  - Aging in Place
- Saint Joseph's Center
  - Maternity
- Scranton Primary Health Care Center
  - Unemployed/Uninsured Financial Aid
  - Behavior Health and Dental Financial Aid
- Serving Seniors
  - Patient Advocate
- United Cerebral Palsy of NEPA
  - Assisted Technology
  - Home Services
- United Neighborhood Centers of NEPA
  - Project Hope

#### Wayne County:

- The Arc of Northeastern Pennsylvania
  - Advocacy Services
- Child Hunger Outreach Partners (CHOP)
  - School Pantry and Backpack Programs
- Diakon Child, Family and Community Ministries
  - RSVP of Berks, Pike & Wayne Counties
- Maternal & Family Health
  - Nurse-Family Partnership Program
- Second Harvest Food Bank
  - Expanded Food Access
- Wayne County Community Foundation
  - Drug and Treatment Court Fund



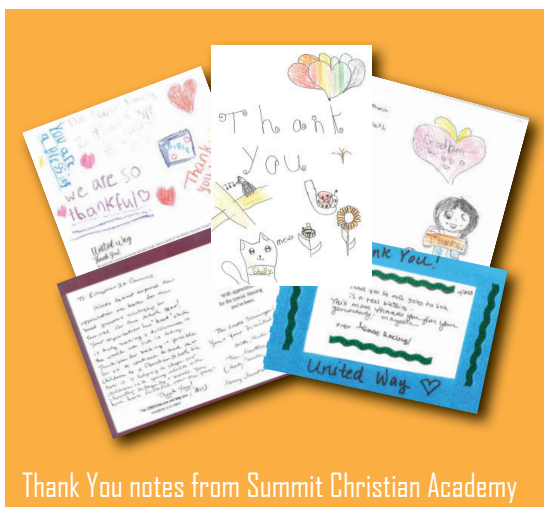


Gift of Warmth funds presented to Pike County.

Allocated \$397,723 towards local agencies to address food insecurities through SFPP (State Food Purchase Program).

Assisted 145 households with emergency assistance (heating, utility, etc.) through fundraising initiatives like the Gift of Warmth. \$100,000 was distributed throughout Lackawanna, Wayne and Pike Counties on a case-by-case basis.

63 students were awarded scholarships for the 2023/2024 school year through the SO (Scholarship Organization) at Lutheran Academy, Summit Christian Academy and Triboro Christian Academy which totaled \$106,480.



Thank You notes from Summit Christian Academy

31 students were awarded scholarships for the 2023/2024 school year through the OSD (Opportunity Scholarship Organization) at Lutheran Academy, Summit Christian Academy and Triboro Christian Academy amounting to \$82,208.

## Economic Mobility Programming

- United Way of Lackawanna, Wayne & Pike
  - Gift of Warmth
  - VITA (Volunteer Income Tax Assistance)

### Lackawanna County:

- American Red Cross
  - Emergency Services
- Catholic Social Services of the Diocese of Scranton
  - Relief Assistance/Counseling
  - St. Anthony's Haven
- Commission on Economic Opportunity
  - Weinberg Regional Food Bank
- NeighborWorks of NEPA
  - Homeownership Center
- Outreach
  - Adult GED Program
- Saint Joseph's Center
  - Mother/Infant Home
- United Neighborhood Centers of NEPA
  - Emergency Heating & Utility Assistance
  - Lifting Barriers Program
- Women's Resource Center
  - Domestic Violence Safe Housing

### Wayne County:

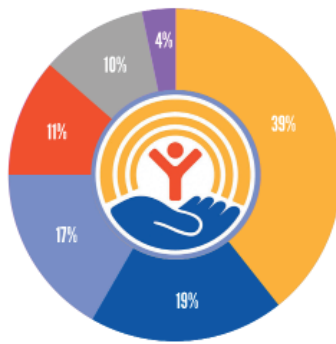
- Habitat for Humanity
  - Multi Family Home
- Salvation Army
  - Back-to-School Clothing Program
- Victims Intervention Program
  - Victims Intervention Program
- Workforce Wayne
  - WP Shine After-School Program



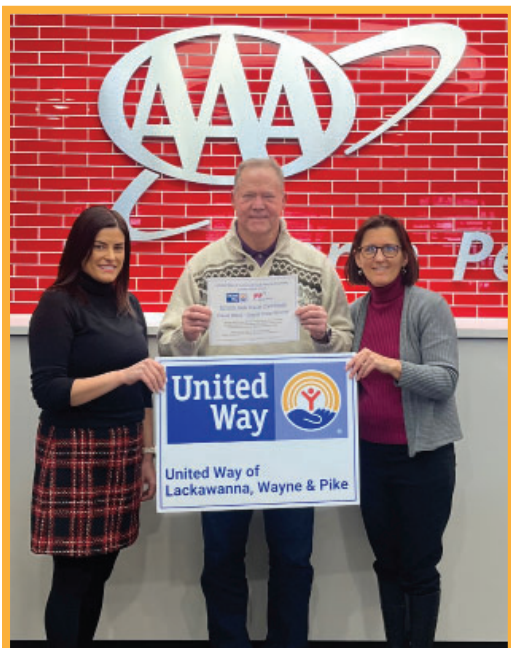


Our campaign efforts have been gaining remarkable traction year over year, thanks to the generous contributions and unwavering support of our community. Each donation, no matter the size, has played a crucial role in expanding our reach and enhancing our impact. The dedication of our donors has enabled us to fund a growing number of vital programs and services, addressing critical needs and improving the quality of life for countless individuals and families. As we continue to build on this momentum, we are profoundly grateful for the community's commitment to our mission, and we look forward to achieving even greater successes together in the future.

## Sources of Revenue 2023 Campaign



\$1,395,243	- Corporate Contributions
671,574	- Non-Corporate Program Grants
599,445	- Employee Contributions
397,333	- Individual Contributions
362,806	- PA EITC Contributions
116,144	- Sponsorship and Events
<b>Total</b>	
<b>\$3,542,545</b>	



Grand Prize Winner of the AAA North Penn \$2,000 Travel voucher, David West, People's Security Bank



Second Place Winner of the Procter & Gamble \$400 of product, George Opalka, Gentex Corp.



# Allocations

This year proved to be a little different than funding cycles in the past since halfway through our year we officially welcomed Pike County into our area of impact. Therefore, starting July 1st, 2024, we will commence the allocation process for Pike County, ensuring that vital community programs continue to receive essential support. As part of our commitment to maintaining the stability and effectiveness of local initiatives, previous programs were grandfathered into our funding cycle with open arms.

## Community Impact Agency Allocations



■	\$1,153,091 - Lackawanna County
■	81,944 - Designations
■	80,156 - Wayne County
■	22,500 - Grants

Total Funds Distributed through Agency Allocations  
**\$1,337,691**

## United Way Sponsored Programs

(in addition to agency allocations)



■	\$245,000 - Older Adult Isolation
■	181,500 - Pre-K Tax Credits
■	150,401 - RSVP
■	102,760 - Opportunity Scholarship Org.
■	94,600 - Scholarship Organization
■	78,000 - Gift of Warmth
■	75,000 - Dolly Parton's Imagination Lib.
■	60,500 - VITA
■	42,000 - PA MEDI
■	17,000 - Educational Improvement Org.

This approach allows us to sustain ongoing projects while preparing to evaluate new opportunities to address the evolving needs of Pike County residents. By continuing to invest in proven programs and exploring innovative solutions, we aim to foster a stronger, more resilient community.

## Living UNITED is the only WAY



2024 Spirit of Caring Chairman's Award recipient Patricia Dunleavy, PhD and Gary Drapek



Representatives from Partner Agencies with Patricia Dunleavy, PhD

# PARTNER AGENCIES

## **LACKAWANNA**

- American Red Cross
- The Arc of Northeastern Pennsylvania
- Boys and Girls Club of Northeastern PA
- Catholic Social Services of the Diocese of Scranton
- Commission on Economic Opportunity
- Day Nursery Association
- Greater Scranton YMCA
- Jewish Community Center of Scranton, PA
- Jewish Family Services
- Lackawanna Blind Association
- Meals on Wheels of Northeastern PA
- NeighborWorks of NEPA
- Outreach
- Saint Joseph's Center
- Scranton Primary Health Care Center
- Serving Seniors
- United Cerebral Palsy of NEPA
- United Neighborhood Centers of NEPA
- Women's Resource Center

### **Small Grant Recipients**

- Black Scranton Project
- Greenhouse Project

**It's AMAZING**  
**What We Can ACCOMPLISH**  
**When We're In It TOGETHER**

## **WAYNE**

- The Arc of Northeastern Pennsylvania
- Child Hunger Outreach Partners (CHOP)
- The Cooperage
- Diakon Child, Family and Community Ministries
- Girls on the Run - Lehigh Valley and Pocono
- Habitat for Humanity
- Honesdale Communities that Care
- Lacawac Sanctuary
- Maternal & Family Health
- Salvation Army
- Second Harvest Food Bank
- Victims Intervention Program
- Wayne County Community Foundation
- Wayne County Public Library
- Workforce Wayne

## **PIKE**

- The Arc of Northeastern Pennsylvania
- The Center for Developmental Disabilities of Pike County
- Ecumenical Food Pantry of Pike County
- Habitat for Humanity
- Holy Trinity Food Pantry
- Loaves and Fishes Food Pantry
- Pike Autism Support Services of NEPA
- The Pike County Developmental Center
- RSVP of Berks, Pike & Wayne Counties



Wayne County Grant Recipients

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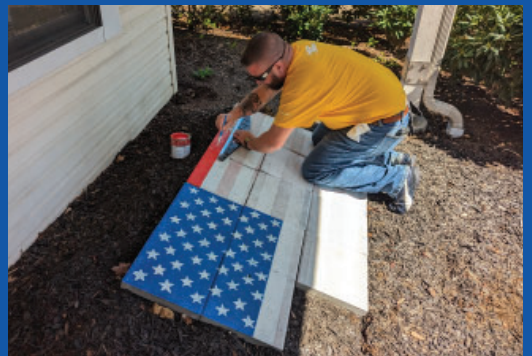
# Day of Caring

Our annual day of service named after the long-time United Way volunteer, Nancy Jackson, mobilizes hundreds of volunteers into United Way partner agencies and grant recipient organizations to provide much-needed assistance. Over the course of the 29 years of existence, over 13,300 volunteers have given more than 73,400 hours of service, and the value of the more than 1,050 projects they've completed during this annual day of service is over \$3 million.

The 29<sup>th</sup> Annual Nancy Jackson Memorial Day of Caring started with over 300 volunteers from Lackawanna and Wayne Counties completing over 32 different service projects across both counties. Projects at St. Joseph's Center, United Neighborhood Centers of Northeastern Pennsylvania, Lacawac Sanctuary, NeighborWorks of Northeastern Pennsylvania, The Cooperage Project and the Lackawanna Blind Association. Participating Companies included NBT Bank, The Scranton Chamber of Commerce, AAA North Penn, UGI, Gentex, Honesdale National Bank, Johnson College, Wayne Bank and so many more!







# The United Way of Lackawanna, Wayne & Pike

## Statements of Financial Position June 30, 2023 & 2022

	2023	2022
<b>Assets</b>		
Cash without donor restrictions	\$ 2,036,144	\$ 1,982,400
Cash with donor restrictions	2,055,869	1,605,505
Cash and cash equivalents (Note 2)	4,092,013	3,587,905
Certificates of deposit	2,066,147	1,785,367
Pledges receivable, net of allowance for uncollectible pledges of \$209,793 in 2023 and \$207,731 in 2022 (Note 3)	249,701	323,442
Investments (Note 5)	2,469,240	2,442,529
Fixed assets, net of accumulated depreciation (Note 1)	44,727	49,700
Prepaid expenses	53,138	45,910
Grant and other receivables	179,881	177,669
Beneficial interest in assets held by a community foundation (Note 1)	60,272	56,202
Total Assets	<b>\$ 9,215,119</b>	<b>\$ 8,468,724</b>
 <b>Liabilities &amp; Net Assets</b>		
Liabilities		
Accounts payable	\$ 80,045	\$ 101,592
Accrued payroll and payroll taxes	---	30,807
Agency funds (Note 6)	144,478	160,119
Due to designated agencies	442,590	440,654
Reserve for community services	6,982	7,639
Total Liabilities	<b>674,095</b>	<b>740,811</b>
Net Assets		
Without donor restrictions		
Board designated (Note 7)	2,473,093	2,436,429
Undesignated	3,121,943	2,742,573
Net investment in land, buildings and equipment	49,945	56,043
Total Net Assets without Donor Restrictions	<b>5,644,981</b>	<b>5,235,045</b>
With Donor Restrictions		
Time restricted	839,590	755,714
Purpose restricted	2,056,453	1,737,154
Total Net Assets with Donor Restrictions	<b>2,896,043</b>	<b>2,492,868</b>
Total Net Assets	<b>8,541,024</b>	<b>7,727,913</b>
Total Liabilities and Net Assets	<b>\$ 9,215,119</b>	<b>8,468,724</b>

An independent audit was completed by McGrail, Merkel, Quinn and Associates for the fiscal year ended June 30, 2023 and is available for review at the United Way office or by visiting [uwlc.net/accountability](http://uwlc.net/accountability). The official registration and financial information of the United Way of Lackawanna, Wayne & Pike may be obtained from The Pennsylvania Department of State by calling toll free, in Pennsylvania, 1(800) 732-0999.

Registration does not imply endorsement



*Dear Gary,*

We'd like to extend our heartfelt gratitude for your 37 years of extraordinary service, leadership, and dedication to the United Way of Lackawanna, Wayne & Pike. We're not only so very thankful for that leadership but also grateful to have worked for a compassionate leader like yourself. You've told every single one of us that we weren't your co-workers, but your family. The love you've shared with all of us throughout your years here at the United Way as shown all of us what a true leader looks like.

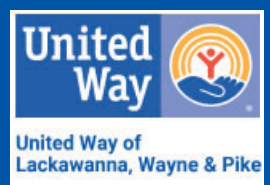
Your unwavering commitment to improving the lives of countless individuals and families in our community has left an indelible mark. Through your visionary leadership, you have not only strengthened the United Way but also fostered a spirit of collaboration and compassion that will continue to inspire us all for years to come.

Your tireless efforts and steadfast dedication have transformed the lives of many, creating a legacy of positive change and community betterment. We are profoundly grateful for your remarkable contributions and the lasting impact you have made.

Thank you, Gary, for your outstanding service and for being a beacon of hope and inspiration. Thank you for being our leader, our mentor and our friend. We wish you all the best in your future endeavors and look forward to continuing the work you have so passionately championed.

With deepest appreciation,

*Your Staff*  
*(Past and Present)*



United Way of Lackawanna, Wayne & Pike  
615 Jefferson Ave.  
Scranton, PA 18510



United Way of  
Lackawanna, Wayne & Pike